

EXPRESSION OF INTEREST FOR CHANNEL PARTNERS

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1. BRIEF

Mahatma Phule Renewable Energy and Infrastructure Technology Limited (MAHAPREIT) is wholly subsidiary of MPBCDC, a Govt of Maharashtra company, engaged in Renewable Energy and Infrastructure Technology. Mahapreit has separate verticals of Emerging Technology areas, Infrastructure, Affordable housing and Renewable Energy-E Mobility (EV). Mahapreit identifying new initiatives and new project proposals primarily to support start-ups entrepreneurs and individual / other entity beneficiaries as eligible under MPBCDC norms, as notified from time to time. The projects are also intended to create employment and revenue generations for the target community group.

MAHAPREIT desires to appoint various Channel Partners for carrying out specified projects to achieve the above objectives in various verticals. The scheme of Channel partners will also make variable good opportunity to newer technologies to industry and stake holders of such projects. Each vertical will be allocated different categories of Channel Partners so as to develop the projects on fast track and to support the qualified stake holders as per eligibility norms of various projects / bid process as may be undertaken or participated or managed by MAHAPREIT.

2. CHANNEL PARTNERS: CATEGORIES

(1) **Knowledge Partners (KP)** – May be individual or legally registered entity or Institutes of Eminence in India or abroad.

Class:

- a. Consultants with domain expertise for setting up Start-up Accelerator Cells for SC / BC/ target beneficiaries, promoters or Domain experts / firms with specific knowledge and exposure in particular type of ETA as mentioned in para (3).
- b. Fintech firms and Fintech technology providers.
- c. Institutes of eminence/ Universities having appropriate ranking in India as per Gol approved rating mechanism / Foreign universities having world rank within top 100 / IITs/IIMs/NITs
- d. Laboratories in India as well abroad / testing centres / Research institutes / Validating facilities for various research works in relation to Mahapreit activities.

(2) **Capex Partners (CP)** – May be Public or Private investment companies/FI/Banks / Funds or Foundations under not-for-profit category or otherwise / Corporate Social Responsibility funds / any other companies or entities registered in India under relevant act.

Class:

- a. Investment bankers/ Firms/ Developers/ NBFC (Regulated by RBI / SEBI)/Venture Capital
- b. Digital currency / Block chain
- c. Foundations and Endowment funds, CSR
- d. FI/ External FI/ Banks/ Development banks

(3) **Target Partners (TP)** (Navyug Beneficiaries) – Scheduled Caste / backward class individuals/ Agencies / entities eligible to get benefits of any scheme under Department of social justice and empowerment, GOI and /or GOM AND befitting under beneficiary category mandate or beneficiary eligibility norms of MPBCDC as decided by GOM from time to time.

Class:

- a. Companies / Firms / partnership firms
- b. Start ups
- c. SHG/ Women groups
- d. Societies

3. CHANNEL PARTNER TYPES OF INTEREST AREAS

I. Type – (1) ETAP (EMERGING TECHNOLOGY AREA PROJECTS)

- A) Green Hydrogen and Alternate Fuel Technologies (GHAFT)
- B) Futuristic Energy Integration for Hydrocarbon and Biofuels (FEIHB)
- C) Alternate fuel Technologies (AFT) and AF Storage, Transportation and distribution,

II. Type – (2) Renewable Energy

- A) Electric Vehicles/ E mobility
- B) Solar Parks
- C) Heavy / Process industry Solarization (Steel, Cement etc.)

III. Type – (3) Affordable Housing

IV. Type-(4) All ETA (Emerging Technology Areas) which includes Priority Areas as follows:

- 1. Green H2 and Hydrogen Storage technologies
- 2. Carbon Capture,
- 3. HFCEV,
- 4. Battery Storage Solutions and related battery Technologies like
 - (a) Lithium Air (Li-Air),
 - (b) Nanotechnology
 - (c) Lithium -Sulphur
 - (d) Solid State
 - (e) Dual carbon batteries.
- 5. Coal mine closure plan compliance for WCL,
- 6. Future HDV (High Demand & Value) Growing business avenues as follows -
 - 1) IOT & AI-ML
 - 2) Cyber security
 - 3) Genomics
 - 4) Drones
 - 5) Robotics
 - 6) Virtual Reality
 - 7) Nanotechnology
 - 8) Sharing Economy
 - 9) E Learning
 - 10) Big Data & Quantum Computing
 - 11) 3 D Printing
 - 12) Block chain Technology

V. Type- (5) Any other category decided by the company.

4. REGISTRATION AND APPLICATION

- a) Interested parties / entities / individuals shall register with MAHAPREIT through Google form available with advertisement (Annex 1) <https://forms.gle/myhSjsiqkE6qjM1J7>.
- b) Application Fee Rs 5000/ as prescribed in EOI to be paid by DD/RTGS/or Other digital payment method. Any state/central govt. departments or its agencies or CPSU/SPSU/Govt banks /IIT/IIM/NIT or any institute/organisation or company established by act of parliament or state legislature are exempted from application fee. No application fee is required for Target Partner Category.
- c) Basic documents to be submitted Only with self-certification
- d) Application time – one month.
- e) Maximum no. of application – Any individual / party / entity for KP and CP class/ categories will be allowed to apply only in TWO Type, out of 1,2 and 3 types of Interest Areas as mentioned at Para No (3) above. To be more clear, only TWO application can be made from ETAP and/or Renewable Energy and/or Affordable housing. However, 2 separate applications can be made for maximum 2 (two) sub types in any type from type 1,2,3 by one applicant. It is further provided that any individual / party / entity for KP and CP class/ categories the respective applicant can make application additionally on any 4 ETA which may or may not include max 2 sub Emerging technology area (ETA) from Type 4 , Sr. No 6 , (HDV areas) as mentioned at Sr. No 3 (IV) from Type 4 . However acceptance and Approval process will be done based on eligibility and norms as decided by company vide separate notification .
- f) For TP category , any applicant / legal entity will be allowed to apply to work or engaged himself/ herself/ their self in max 2 types out of 4 types of ETA as mentioned above at Para 3 and also the TP applicant shall have to select only one sub ETA out of all ETA mentioned in any 2 types of their/his/her choice for start-up or engagement or self-employment or employment as the case may be .
- g) For treating conflict of interest for deciding whether any applicant has applied in more than 1 (one) type, Standard bidding practices and /or rules notified by NITI Aayog or any competent authority in that behalf will be applicable. Also, any applicant will be allowed to apply in any one category of Channel partner as mentioned at para (2).
- h) Detailed procedure of evaluation and selection of applications for Channel partners is available on web site <https://mpbccdc.maharashtra.gov.in> and www.mahapreit.in
- i) The no. of empanelled channel partners will be notified from time to time in each type as per need of Mahapreit after primary selection. However, select list will be freezed for the prescribed time period.
- j) Eligibility:
 - A) For Category 1- Knowledge Partners**
 1. Qualification
 2. Work experience
 3. Technical credentials, No. of technical staff, Research papers published, Patents obtained.
 4. Achievements
 5. Proficiency
 - B) For Category 2- Capex Partners**
 1. Capax – Readiness to participate in bid process
 2. Net worth, Turnover and Tie up arrangements.
 - C) For Category 3- Target Partners**
 1. Educational qualification
 2. Experience
 3. Details of start-up / own entity working in field of application for empanelment

5. EMPANELMENT

- 1) Based on Select list in each category and Type, Channel partners will be Empanelled.
- 2) Tenure: 2 years from the date of empanelment however MAHAPREIT reserve the right of tenure extension if any.
- 3) Empanelment will be considered for only One subtypes based on eligibility and requirement of Mahapreit. However, Mahapreit keeps it right reserved to consider more than one subcategory for any applicant if otherwise found eligible.
- 4) MAHAPREIT reserve right to terminate/replacement Empanelment of any category or subtypes.

6. TERMS OF APPOINTMENT AND WORKING MODELS

Detailed Draft MOU will be uploaded after completion of the time limit to receive applications.

**Account details for collection of application fees
for Channel Partners**

Following is the Account details for payment of Application fees to Mahapreit LTD as mentioned in EOI channel partners, point 4- Registration & application, Further Point 4.b) application fees **Rs. 5000/-** to be paid by DD/RTGS/or other digital payment method.

Name of A/c.	CMD MAHAPREIT D AND A ACCOUNT.
Bank Name	INDIAN BANK (erstwhile Allahabad)
Branch.	JUHU VILEPARLE MUMBAI (4523)
Bank A/c No.	7039157209
I.F.S.C. Code	IDIB000J628

Note- Please submit the receipt in google form available with advertisement.

**Executive Director
Mahapreit Ltd.**

REGISTRATION FOR CHANNEL PARTNERS

MAHAPREIT desires to appoint various Channel Partners for carrying out specified projects to achieve the above objectives in various verticals.

*Required



MAHATMA PHULE RENEWABLE ENERGY & INFRASTRUCTURE TECHNOLOGY LIMITED
Subsidiary of MPBCDC (Gov. of MH Undertaking)

1. Registration Category *

Mark only one oval.

- Knowledge Partners (KP)
- Capex Partners (CP)
- Target Partners (TP)

2. Name of Company/ Firm/ Institute /Individual *

3. Address in Detail *

4. Contact Number *

5. E-Mail Id *

6. Registration Number (For company/ firm etc.)

7. Aadhar/ Udyog Aadhar Number/PAN/ Driving License number for individuals

8. Application Fees *

Mark only one oval.

Paid

Exempted

9. Valid Registration Certificate

Files submitted:

10. Aadhar/ Udyog Aadhar card / PAN/ Driving License for Individuals

Files submitted:

11. Fees Paid Receipt

Files submitted: